

DIETSMANN TECHNOLOGIES INTERNATIONAL TRADE DEPARTMENT

SPARE PARTS OPTIMIZATION, COMPONENTS AND MATERIALS PROCUREMENT & MANAGEMENT SERVICES

www.dietsmann.com





HOW DIETSMANN TECHNOLOGIES WORKS

Dietsmann Technologies is an operating company of Dietsmann, the leading independent specialist in Operation & Maintenance services for continuous production plant in the oil & gas, power and mining industries, and works in accordance with good practices and Dietsmann's Quality Management System.

Dietsmann Technologies is Headquartered in a 24,000m² engineering and construction facility in Salies du Salat in south-west France and works closely with Dietsmann's maintenance and inspection engineering offices in nearby Toulouse. Dietsmann Technologies also has permanent satellite facilities in Gabon, the Republic of Congo and Angola from where it works on substantial projects with energy company clients and contractor partners. Its engineers and technicians are ready to be mobilized for turnkey projects anywhere in the world.

Dietsmann Technologies does not sell spare parts. It does, however, serve its clients by procuring the equipment needed for so-called 'new works' projects and/or providing central procurement services that include the purchase and resale of equipment. In carrying out its activities Dietsmann Technologies continually strives to control and monitor expenses in order to increase its competitiveness and to improve its responsiveness and service to its clients.



OPTIMIZING THE SUPPLY CHAIN

Dietsmann Technologies' International Trade Department optimizes the supply chain of spare parts, machinery, equipment, components and materials from procurement through logistics management to delivery in good order at the right time to the right site, however distant or remote that may be. Dietsmann Technologies provides this essential support service not only for Dietsmann's Operation & Maintenance projects around the world, but also for external clients including international and national energy companies, major engineering, procurement and construction contractors and Dietsmann's joint venture partners.

PROCUREMENT

Procurement starts with analyzing the client's requirements and compiling a detailed review. Once the procurement plan is finalized the best suppliers, in terms of equipment/ material quality and suitability for purpose, availability, delivery reliability and competitive price are sought.

Prices, availability, delivery terms and schedule are then negotiated during a kick-off meeting with each supplier/ sub-contractor. When all is agreed in accordance with the client's specification the purchase order is placed.

LOGISTICS MANAGEMENT

The procurement plan is constantly followed-up and the client is kept informed. All clearances, including import clearance if required, are obtained. The goods are delivered to Dietsmann Technologies for checking and so the items required for each consignment can be gathered together. The consignments are repacked and dispatched in compliance with the INCOTERMS of the relevant country, including the stipulations for hazardous goods. Dietsmann Technologies arranges all the transport and necessary documentation.



ELECTRICAL/INSTRUMENTATION CABLES AND ACCESSORIES

Draka S-E-S - Sterling

LAPP/Camuna Cavi Schneider
Legrand Sermes
Mecatraction Silec

Nexans Tyco

Prysmian Weidmuller

Phoenix Contact Wago

ELECTRICAL MATERIALS AND COMPONENTS

ABB Hawke

AE&T Kraus & Naimer

Appleton ATX Legrand
Capri Mersen
Catu Elec Moeller
CEAG Omron

Cooper Pepperl and Fuchs

Crouzet Philips
Dehn Rittal

Emerson Schneider
Entrelec Stahl
Ferraz Wago

Finder Weidmuller











CABLE TRAYS, LADDERS AND ACCESSORIES

Bizline Legrand CES Niedax OB Profils

Enduro Schiavetti (Spina Group)

Halfen Tolartois Krieg & Zivy Tolmega

HVAC UNITS (STANDARD ATEX, IECEX OR CLIENT-SPECIFIC), SPARE PARTS AND SPECIFIC TOOLS

Totaline

Airwell Galaxair Alco Imperial Bitzer ITE Castel Lennox Castolin Linde Mitsubishi Carly Carrier Promax CIAT Refco CPS Samsung

Danfoss Trane

Daikin











AUTOMATION, PROCESS SYSTEM AND IT COMPONENT

Abb National Instrument

Allen-Bradley / Omron **Rockwell Automation** Pcvue Pil7

Codra (Panorama

Software) Schneider

Siemens **Emerson Process**

Management Triconex General Electric Unitronics

Honeywell Wonderware

Kep France Yokogawa

Mitsubishi

MEASUREMENT AND INSTRUMENTS

Honeywell Chauvin & Arnoux Db Vib Megger Druck Rockwell Siemens Emerson

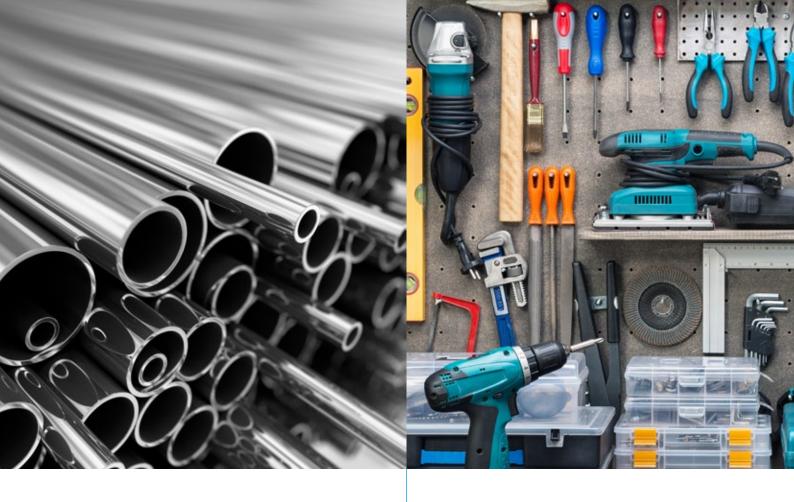
Fluke Yokogawa











INSTRUMENT TUBING, CONNECTORS AND ACCESSORIES

AOIP Parker
Gyrolok Rotarex
Hoke Sandvik
InoxTube Swagelok

Martel Electronics

TOOLS, LIFTING EQUIPMENT AND EXPENDABLES

Bahco Loctite Bosch Makita Molykote Bostik Castolin Norton SAM **ESAB** Stanley Facom Gache chimie Tubesca Guhring Tractel Verlinde Hervieu Hoffmann Virax











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